

# **AWARD NOMINATION SMALL BUSINESS PARTNER OF THE YEAR**

(For presentation at the Annual Small Business Awards ceremony June 2004)

**Bureau: Department of the Treasury, Internal Revenue Service, AWSS**

**1) Please provide the following company information:**

**Company Name:** Laducer & Associates, Inc.  
**Address:** 201 Missouri Drive  
Mandan, North Dakota 58554  
**Telephone Number:** (701) 667-1980  
**President/Owner/CEO:** James K. Laducer

**Business Type (check all that apply):**

☒ Small ☐ SDB ☒ 8(a) ☐ Women-owned  
☐ HUBZone ☐ Veteran-owned ☐ Service Disabled Veteran-owned  
☒ Native American Owned

**2) Please describe how this small business has excelled in the past year in the performance of their contract. Additionally, please provide a brief profile of the firm in your description.**

Laducer & Associates, Inc. is a Native American owned and operated 8(a) business located in Bismarck, North Dakota. The Company was established in 1985 with a workforce consisting primarily of Native Americans. The firm consists of approximately 250 employees providing services to the Internal Revenue Services as well as the Department of Commerce, Patent and Trade Office; Fish and Wildlife; and the Department of Justice, Immigration and Naturalization Service (INS). Laducer & Associates has been recognized and honored by Federal and State Legislators for their positive contribution to the State of North Dakota.

The Currency Transaction Report (CTR) contract Project Office is located at the Detroit Computing Center (DCC). After proving to be the best choice for the Government, the contract was awarded for the second time to Laducer & Associates in January 2003. Since that time, the contractor has continuously performed at the highest-level while encountering numerous IRS administrative problems, such as IRS personnel changes and monetary challenges related to the government's continuing resolution issue.

During the past 5 months, there have been four different IRS contract administrators assigned to this contract and ninety percent of the DCC personnel assigned to this contract have changed. The personnel turnovers have given the contractor a myriad of opinions with limited knowledgeable support to resolve technical problems. The contractor continued to complete work on schedule while maintaining an above 98% accuracy rate. In addition, the contractor met his payroll for six months while awaiting the results of the continuing resolution.

The CTR contract is highly visible because of its involvement with the campaign being waged against terrorism in the United States. This contractor has met all these challenges and performed in an exemplary manner. He is to be commended for his zeal and commitment to perform his duties in the highest of standards. For the above reasons, Laducer is nominated for the Small Business Partner of the Year.